



# SOLUTION PROVIDER MRC MEMBERSHIP HIGHLIGHTS



*When I need to find a data source, I go to the MRC. The content is so powerful, it's so neutral, and so detailed. I get a lot of statistical data from the MRC, and this has helped me empower my knowledge about the industry so that I can propagate that same message to my audience and educate them as well. It's been a fabulous experience being part of the MRC.*

**Suresh Dakshina**  
Chargeback Gurus



## THE POWER OF MRC MEMBERSHIP

When you join the MRC, you open the door to a dynamic community of professionals who are shaping the future of payments and fraud prevention and working toward safe and profitable eCommerce. The power of MRC membership lies in staying connected, current, and empowered to influence and transform the industry.

Our thriving community welcomes merchants, solution providers, issuers, law enforcement, card brands, and ancillary companies who all work together to fight fraud and drive progress in the payments industry.

### EXPAND YOUR NETWORK

The MRC fosters an environment for open conversation, collaboration, information sharing, learning, and networking. Connect with your peers to reimagine the fraud and payments landscape.

### MAKE YOUR VOICE HEARD

Advocacy is immensely important to MRC members as the payments industry becomes more regulated than ever before. We are guided by our mission to advocate for our members' interests on a global scale, empower you to be informed, compliant, competitive, and make your voice heard where it counts.

### INVEST IN PROFESSIONAL DEVELOPMENT

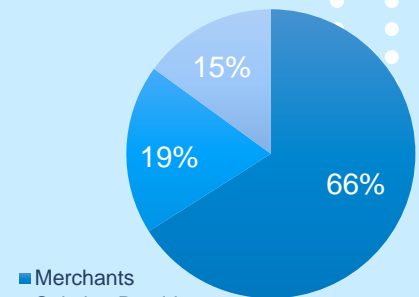
Manage your professional development in ways that closely align with your career goals and objectives and make a positive impact on your career.

### ENHANCE YOUR KNOWLEDGE

MRC members have access to a content-rich resource library and a myriad of educational tools — from online courses, webinars, presentations, case studies, white papers, weekly newsletters, industry analyses, and reports, to best practices and knowledge sharing through discussion boards and community calls.

# 640+

## MRC Members \*



- Merchants
- Solution Providers
- Industry Partners

\* Data from Jan 2023



Demonstrate thought leadership with sponsored education and content.



Leverage conference and event sponsorship opportunities for optimal brand visibility.



Stay connected through MRC Communities.



Connect directly with merchants at MRC Conferences and Events.



# SOLUTION PROVIDER MEMBER BENEFITS\*

CRYSTAL

SIGNATURE

ELITE (Regional)

ELITE (Global)

## NETWORKING & EVENTS

	CRYSTAL	SIGNATURE	ELITE (Regional)	ELITE (Global)
Unlimited number of subscribers per member organization	•	•	•	•
Registration and sponsorship discounts at MRC conferences and events	•	•	•	•
<i>Complimentary registrations to use at Flagship Conferences</i>	n/a	1	5	5
<i>Discount on one (1) 10'x10' exhibit booth at one (1) Flagship Conference</i>	100%	25%	100%	100%
<i>Discount on one (1) 10'x10' exhibit booth at additional Flagship Conference</i>	n/a	25%	25%	25%
<i>Complimentary registrations to MRC Virtual Summits</i>	•	•	•	•
<i>One (1) complimentary registration to each of the MRC Connects events</i>	•	•	•	•
<i>One (1) paid registration to each of the MRC Member-Only conferences</i>	•	•	•	•
<i>Complimentary attendance to bi-annual Card Network Updates</i>	•	•	•	•
<i>Priority ranking for booth selection and sponsorships</i>	3rd	2nd	1st	1st
<i>Priority for speaking opportunities across MRC programming</i>	•	•	•	•
MRC Communities portal and Slack Workspace access	•	•	•	•

## EDUCATION & PROFESSIONAL DEVELOPMENT

MRC Resource Center access	•	•	•	•
Discounted pricing on RAPID Edu eLearning Courses and CPFPP certification	•	•	•	•
MRC Mentor Program participation	•	•	•	•
Industry job submissions	•	•	•	•

## MARKETING & PROMOTIONAL OPPORTUNITIES

Brand exposure and lead generation through sponsored RAPID Edu eLearning courses	•	•	•	•
Unlimited educational content submissions (blog posts, news articles, reports, white papers, and more)	•	•	•	•
Unlimited promotion of member-hosted events	•	•	•	•
Two (2) educational member-hosted webinars	•	•	•	•
Solution Provider Showcase standard package (with upgrade possibility)	•	•	•	•
One (1) educational HTML email distribution	n/a	•	•	•

## ADVOCACY & LEADERSHIP

Nominate candidates for seats on a Regional Board	n/a	•	n/a	n/a
Nominate candidates for seats on the Global Board	n/a	n/a	•	•
Seat on Regional Board	n/a	n/a	•	n/a
Seat on the Global Board	n/a	n/a	n/a	•
Eligible for participation in Committees	n/a	•	•	•

## ANNUAL MEMBERSHIP FEES

**\$10,000    \$25,000    \$40,000    \$45,000**

\* In 2023, Flagship Conferences will include **MRC Vegas** and **MRC Barcelona**. Member-Only conferences will include **MRC Athens** and **MRC North America**. Conference and event dates are subject to change or cancellation. Complimentary booths and event registrations are allocated to MRC Vegas but can be used in Barcelona upon request during booking.

The listed benefits and fees are subject to change. For the most up-to-date information, contact [membership@merchantriskcouncil.org](mailto:membership@merchantriskcouncil.org).

★ Crystal membership eligibility requirements apply: 1) Must be in business for less than 8 years. 2) Must have annual revenue of less than \$10 million.

3) Crystal membership eligibility requirements apply: 1) Must be in business for less than 8 years. 2) Must have annual revenue of less than \$10 million. 3) Must employ fewer than 20 people. 4) Complimentary booth must be chosen during a dedicated selection period.

★ APAC Regional Elite Members receive select MRC Solution Provider benefits, in line with the discounted membership fee, for the period July 2021 - June 2024.

★ Elite membership eligibility requirements apply: 1) Regional Elite membership is only available to companies with a representative on an MRC Regional Advisory Board. 2) Global Elite membership is only available to companies with a representative on the MRC Global Board.